Edgefield, S. C.
October 21, 1935

Dear Brother Juniors:

On August 29th your State Councilor attended a District meeting of District No. 3 at Ware Shoals. There was a large crowd in attendance and spirited talks were made by several members of the Order. This enthusiastic meeting was held in the Lodge Hall of the beautiful community building located in the textile center of the Piedmont. On September 15th the Past State Councilor, Brother W. W. Smoak, attended a District meeting at Evergreen Council in District No. 15 for your State Councilor who was unable to attend the meeting on account of illness. A report from this meeting signifies that Brother Smoak made an excellent address and the meeting was very interesting and helpful. Brother Smoak is one of the truest and most loyal members of our noble Order and he is ever on the alert to render it any service he can. On September 26th your State Councilor attended a District meeting at Woodlawn Council in Augusta, Ga. Brother Leo Griffin, of Savannah, Ga., State Councilor of the Junior Order in this our sister State, Dr. Collins from Atlanta, State Superintendent of Education, and your State Councilor made addresses at this District meeting. Although Georgia suffered heavy losses in membership last year, drives for new members are now under way and good results are bound to ensue from the excellent work now being done over there. Brother J. R. Reese was Chairman of the Entertainment Committee and delightful refreshments were served and a good time had by all. Brother Reese is a pillar in Juniorism work in Augusta and works in an out of season for our dear Order.

On September 30th your State Councilor attended a Council meeting at McColl. Brother Felix Stanton, L. T. McColl and others had arranged a splendid meeting and a nice crowd was in attendance. This Council is composed of a fine bunch of men and they all seem
enthusiastic about the work of the Junior Order. On October 12th your State Councilor attended a District meeting in District No. 5, at Langley. Although Brother Croft, District Deputy there, is blind he is a hard worker and is doing a splendid piece of work and a nice program was arranged and carried out at this meeting. On Friday night, October 18th, your State Councilor attended a District meeting in District No. 1, at Duncan Mill at Greenville. Brother Ed B. Smith, District Deputy there, is a go-getter and one of the widest awake District Deputies in the State. He puts plenty of pep into the meet- ings and conducts them with order and precision. A delightful oyster supper was served all present on this occasion. Special Memorial exercises were held for Brother J. E. Roberts, their District Sec- retary, who passed away some time back. Dr. Peter Hollis, Superin- tendent of Parker School District, was present and paid a beautiful tribute to Brother Roberts who was a true and faithful Junior and his departure was regretted by all. The State Councilor of the Daugh- ters of America was present and made an address which was one of the main features of the meeting when the members of the Junior Order and Daughters of America came together for a joint session. On Saturday night, October 19th, your State Councilor attended a District meeting in District No. 6, at Irmo. Brother R. E. Broome is District Deputy in this District and he is doing splendid work. Brother Broome is a hard worker, is exceedingly capable and is performing a magnif- icent of work for the Junior Order in his District. A delightful chicken hash supper was served which added much to the enjoyment of all present.

Our National Council is putting on a membership drive in the Junior Order throughout the Nation. A catchy form of circular has been designated in the hope that it will appeal to the membership generally. It is the desire of your State Councilor to assist as much as possible in this drive for new members and your State
Counsellor expects to issue an official circular at an early date, to be sent to all of our Councils in South Carolina, calling on them to support this drive and help our National Counsellor make a success of this membership campaign. Brother E. B. Martin, our National Counsellor, and Brother James L. Wilkemeth, our National Secretary, are both extremely anxious that this membership drive go over with a boom and it behoves every member of our beloved Order to assist these excellent National Officers of ours in this worthy undertaking. I hereby call upon each and every member of the Junior Order in South Carolina to consider himself a committee of one and hereby so designate and appoint them to secure members for our Order during this membership drive.

The G-Man badge and other attractive awards listed below are offered by our National Council for new or reinstated members between September 15, 1935 and December 31, 1935. They are as follows: 10 members (New or Reinstated)—Emblem Jr. O.U.A.M. Sterling Silver Ring; or Rolled Gold Jr. O.U.A.M. "G-Man" Badge. 5 members (New or Reinstated)—Emblem Fountain Pen and Pencil Set; or Fine Emblem Pocket Bill Fold; or Small Travelers' Clock; or Good Quality Brief Case. 2 members (New or Reinstated)—Emblematic Pocket Knife; or Plated Jr. O.U.A.M. "G-Man" Badge. 1 member (New or Reinstated)—Choice of Jr. O.U.A.M. Auto (rear) Reflector; or Cigar Lighter; or Card Case; or Bill Fold; or Emblematic Tie Clasp; or Metal (Emblematic) Key Tag and Chain, with registered number; or Jr. O.U.A.M. "G-Man" Badge.

Our National Council is especially anxious to build up small Councils whose membership is under thirty. South Carolina has twenty-six of these small Councils. There is great danger of enthusiasm waning in small Councils and a loss of membership resulting and our State Council desires to cooperate with our National Council to the utmost in building them up. Our State Council decided some time back
to offer One Dollar cash for every new member and Fifty Cents cash for every reinstated member brought in between August 1st and December 31st. The rules governing this campaign for new members are as follows:

1. This campaign is for Councils whose membership is 30 or less and does not apply to Councils with membership of over 30.

2. It is open to every member of the entire 26 Small Councils whose membership is 30 or under.

3/ No cash awards will be paid until the applicants secured have been initiated or reinstated in your Council, and until your Council has reported for the THIRD and FOURTH Quarters. Members you secure during the 3rd quarter will be paid for at the end of that quarter, and members you secure during the 4th quarter will be paid for at the end of that quarter.

At the end of the 4th quarter the State Council will also offer a beautiful all-silk United States flag mounted on a polished hard wood pole with a solid brass spread eagle on top of pole to the Council whose membership is now under 30 that will make the largest net gain during this Small Council campaign. Any one desiring application blanks may secure the same by writing Brother E. J. Hisey, State Secretary, Box 794, Charleston, S. C., and he will forward the same by return mail free of cost.

There is no reason why the membership of the Junior Order in South Carolina should not be built up greatly, or even doubled, in the near future, and it behooves each member of our Order to put forth an effort to accomplish this end. If we make up our minds to attain such a goal, it can be reached. As much depends upon one's state of mind as anything else. Some time back your State Councilor read a little poem along this line and thought it would be of interest to the members of our Order and it is given below:
ITS ALL IN THE STATE OF MIND

If you think you are beaten, you are;
If you think you dare not, you don't;
If you'd like to win, but you think you can't;
It's almost a cinch you won't.
If you think you will lose, you've lost,
For out in the world you find
Success begins with a fellow's will;
It's all in the state of mind.

Fall many a race is lost;
Ere ever a step is run;
And many a coward fails
Ere ever his work's begun.
Think big, and your deeds will grow;
Think small and you'll fall behind;
Think that you can and you will----
It's all in the state of mind.

If you think you're outclassed, you are;
You've got to think high to rise;
You've got to be sure of yourself before
You ever can win a prize.
Life's battles don't always go
To the stronger or faster man,
But soon or late the man who wins
Is the fellow who thinks he can.

With best wishes for the welfare of our Order and the personal interest of each member,

Fraternally yours,

J. STROM THURMOND
State Councilor.